* **Chamber Meetings**

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| **Issue** | **Time** | **Place** |
| **Meeting to discuss the resolution regarding the accounts on the anchorage of the bulk cargo of the stevedoring companies.** | **12/2/2013** | **Chamber Headquarter** |
| **Board Meeting** | **17/2/2013** | **Chamber Headquarter** |
| **Meeting to complete the discussion of resolution regarding the accounts on the anchorage of the bulk cargo of the stevedoring companies.** | **23/2/2013** | **Chamber Headquarter** |
| **Chamber Executive Committee Meeting**  | **16/3/2013** | **Chamber Headquarter** |
| **Meeting gathers the executive committee members with the head of the committees.** | **16/3/2013** | **Chamber Headquarter** |
| **Meeting of the committee formed by the board decision to discuss and prepare a study for the Egyptian Competition Authority with regard to law No.1 for the year 1998.**  | **21/3/2013** | **Chamber Headquarter** |

As a result of the meeting, which was held at the Maritime Transport Sector on Thursday, February 7th, 2013 in the presence of Eng. Ahmed El Akkad, the Chamber Chairman to discuss the decision taken by Alexandria port to pay LE 13 on the anchorage for dry bulk cargo of the stevedoring companies and the recommendations resulted, Eng. El Akkad held a meeting on Monday, February 13th, 2013 for companies that works in this activity inside Alexandria port of to know their opinion. The meeting was attended by Mr. Khalid El Bahtimy, the Vice Chairman, Mr.Mohamed El Baz, the head of the Stevedoring Committee and some officials from Nile for stevedoring company, EL Nagah Co. and Latt for shipping and trade. The meeting resulted in a memorandum submitted by the head of the committee to the chamber board rejecting the decision taken by the port authority as well as the decision-making mechanism and its implications which deeply harm the companies working in this activity.

The memorandum was attached to the letters received from those companies as follows: Egyptian Company for Stevedoring, Al Nagah for Stevedoring Company, El Tawfik for stevedoring company, El Akhal for stevedoring company, Nile for stevedoring company and National Holding Co. for transportation.
Accordingly, the Chamber Chairman sent a letter to Dr. Walid Abd El Ghaffar, the Minister of Transport Assistant to reconsider the anchorage fees of the ships that unload the cargo.

On Sunday, February 17th, 2013, the Chamber Board of Directors headed by Eng. Ahmed El Akkad held a meeting with the board members to view and discuss the meeting, which was held at the maritime transport sector with the officials of the Egyptian Competition Authority on Wednesday February 6th, 2013 to discuss amendments to the law No. 1 for the year 1998. This meeting comes after the phone call received from the head of the sector to attend and participate in the view of the letter that was sent by the Holding Company for Land and Maritime Transport to reconsider the law No. 1 for the year 1998 allowing the foreign workers to be involved in the activity of shipping agencies which would lead to a monopoly activity. At the end of the meeting, there was kind of coordination between him and the officials of the Competition Authority to hold a meeting at the chamber to meet its board members to complete the discussions.

The Board members decided to form a committee including a number of member companies affected by this event as well as a number of experienced members to take quick decisions in this regard and choose the legal party to prepare a working paper to be presented before the competition authority and they are:
(Mr. Khalid El Bahtimy , the Vice Chairman and the head of the committee, Eng. Marwan El Sammak, the Board Member , Eng. Mohamed Hassan Abd El Qadir , the Board Member , Mr. Magdy Tawfik - Head of the Shipping Agencies Committee, Eng. Hussam Leheta, EGYTRANS Chairman , Ms.Nazly El Shazly, Hamburg Sud Egypt Chairman , Mr. Mohammed Moslehy, Arcas Chairman, Dr. Ahmed Ragab - Worms for Cargo service Chairman and Mr. Tarek Fahmy , MSC Chairman, Maersk Co., CMA-CGM Co., Inchcape Co. and Mr. Hisham El-Deeb , the chamber Legal Consultant.
Also they discussed the proposals that were presented by Mr. Walid Badr, the chamber Treasurer with respect to advertising and the sponsorship of the website after being updated as it will include a part for advertising for non-members by adding 25% over the following amounts:

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| **Period** | **Cost/Month** |
| **12 Months** | **EGP 2oo/month** |
| **6 Months** | **EGP 225/month** |
| **3 Months** | **EGP 250/month** |

Noting that the advertisement of the sponsoring company costs EGP4800 / year and to put the sponsoring company's logo in all pages of the site.

Mr. Ahmed Akkad, the chamber chairman invited the head of the stevedoring committee and the Stevedoring companies affected by the decision concerning the anchorage fees for dry bulk cargo to complete the discussions rose during the meeting, which was held on 23. 02.2013 in the presence of Eng. Mohamed Hassan Abd El Qadir , Board Member and the representatives of Al Nagah for Stevedoring Company, El Akhal for stevedoring company and Nile for stevedoring company. They discussed and proposed the anchorage stevedoring categories. At the end of the meeting, the attendees prepared a memorandum includes the suggestions and complaints to be presented before Adm. Adel Yassinm Alexandria Port Authority and a copy to Dr. Hatem Abd El Latif ,Minister of Transport, Dr. Walid Abd El Ghaffar , Minister of Transport Assistant and Adm. Hamid Hedayat , head of the Maritime Transport Sector.

 On Saturday 16/03/2013, the executive committee held its fourteenth meeting headed by Khalid El Bahtimy in the presence of Mr. Walid Badr, the Treasurer and Captain/ Tarek Shahin, the Board and Executive Committee Member to discuss the chamber financial statement as well as follow-up and view the role of the committees and what has been achieved during the past period as well as the development stages of the new website.

After the executive committee meeting that has been held on Saturday 03/16/2013, another meeting was held gathering the heads of committees to view and discuss what has been accomplished during the previous period and presented to the chamber Board of Directors in the presence of Mr. Walid Badr , the chamber treasurer, Captain Tarek Shahin, the board and executive committee member, Mr. Magdy El Banndrawy , the head of the customs committee,Captain Magdy Tawfik, the head of the shipping agencies committee, Captain Mohammed Sharaf , the head of the maritime activities committee, Dr. Mohammed Muharram, the head of the training committee , Mr. Ahmed El Muniry ,the head of the investment committee and Mr. Mohamed Anthbly , the head of the multimodal transport committee.

The head of the Executive Committee welcomed the attendees and asked them to present their activities during the previous period, taking into consideration that the chamber Board of Directors is ready to help them and present their point of view to the concerned authorities in case they are facing obstacles or problems. Mr. Magdy El Bandarawy, the head of the customs committee introduced the committee activities during the previous period, noting that the committee has held several meetings , the most prominent of which was the meeting concerns the members complaint about the neglected containers located in the various yards, which was held on Wednesday, 21/01/2013 in the presence of Mr. Walid Badr because of the complaint received from Maersk Co. with respect to the accumulation of large numbers of neglected containers inside Alex container terminals International (AICT) yard. The meeting was attended by representatives of the Alexandria Port Authority, the Customs Authority, Maersk Company and Alex International Container Terminals. It and was agreed to hold another meeting in the presence of the Government sales manager to reach possible solutions and call on all parties.

On Wednesday, 06/02/2013So a meeting was held in the presence Adm. Mohamed Alaa Abu Zeid, the government sales manager at the Ministry of Finance. The meeting was held at the Customs Authority to view and complete the discussions. The meeting ended with several important recommendations that were sent to the chamber members from shipping agents.
Mr. Bandarawy also pointed out to the meeting, which was held with Adm. Fathy Taha , Alexandria Port Authority Vice Head in the presence of the heads of the chamber committees to review the obstacles that have been received from the committees members with respect to the problem of the recurring settlements of the shipping lines on the same container ( the consolidated containers )as well as the complaint presented by the Port Authority as the shipping agencies are applying the anchorage request separately for the same vessel in Dekhila and Alexandria ports, accompanied by the manifest , hence the Port Authority must issue two separate invoices for each port and then cancel one of them causing problems in the accounts of the Port Authority. Mr. Bandarawy also mentioned that two meetings were held to discuss problems of the manifest electronic and the EDI users in the presence of Dr. Medhat Khalifa, the IT General Manager at the Customs Authority to hear and overcome the obstacles faced by companies. He stated that the committee is keen to send the members new any decisions or publications from the customs authority with follow-up the constraints and problems of the members.

He also stated the possibility of holding a meeting that gather Mr.Mohammed El Salehawy, the head of the customs authority with the chamber members after collecting all the proposals and complaints.
Captain. Magdi Tawfik , the head of the shipping agencies committee presented the results of the committee meetings during previous period , the most prominent of which was the proposal submitted by the Holding Company for Land Transport and Maritime regarding Law No. 1 for the year 1998 and what has been published in Al Mal newspaper that has raised kind of resentment and anger among members. In this regard, Mr. Khalid El Bahtimy and Mr. Walid Badr pointed out to the meeting which was held with the Minister of Transport and assured that there is no intention to undermine the Law No.1 for the year 1998 and the news reported in this issue wasn’t true. The head of the committee also presented the results of the meeting that gather the Chamber Chairman and the head of the Egyptian Competition Authority where the chamber point of view was cleared and a committee was formed by the chamber board resolution in this regard including Eng. Mohamed Hassan Abd El Kader , Eng. Marwan El Sammak, the board members , the head of the shipping agencies committee , number of affected companies members as well as the chamber Legal Consultant to draft a legal memorandum to be presented before the Competition Authority to act accordingly.
The head of the chamber shipping agencies committee asked for a meeting with the head of the maritime transport sector and Counselor / Mohammed Abd El Rahman to discuss the problem of Dollar scarcity in the market faced by companies dealing with container companies that require that their dealings must be by Dollar such as (Dubai Sokhna - Alexandria International Container Terminals - AB Molar) where the representatives of the shipping lines asked the members the possibility of dealing with the local currency (EGP) which is equal to the value of the dollar while dealing with those container terminals as they have negotiate this issue but in vain.

The attendees discuss the ways to reach a legal solution for the problem with the container terminals to accept the dealing with local currency. The head of the Chamber Executive Bureau recommended scheduling a meeting with the maritime transport sector, the head of sector to discuss this problem as well as addressing the chamber Legal Consultant “Deeb Bureau” to ask about the legal procedures in this regard. On the other hand, the head of the chamber shipping agencies presented the problem of the maritime inspection which has been raised earlier and because of it a meeting was held with Adm. Ibrahim Fleifel , the Head of the Maritime Safety Authority and no reply has been sent so far and the chamber will follow up.

Captain. Mohammed Sharaf , the Head of the Marine Activities presented the results of the committee meetings as the committee members have prepared a memorandum of the ordinary problems and obstacles faced by the members as well as the meeting which was held with the Adm. Fathy Taha , Vice Chairman of Alexandria Port Authority in the presence of the committee heads to discuss with the attendees the importance of representing and attending one of the board members in such meetings to work together under the umbrella of the chamber. Mr. Fathy Taha presented a memorandum about "Egyptian Maritime Economy and the role of the Chamber of Shipping" where the discussions took place between the members of the Executive Bureau that the chamber policy is working as one team, thus the experienced heads of the committees were chosen to fully understand the problems and obstacles of the members knowing that the Board of Directors are fully prepared to support them and can coordinate to hold a meeting with any official to give full opportunity for presentation and discussion.

Dr. Mohammed Muharram, the Head of the Training Committee presented the steps have been taken towards the resolution regarding the obligation of the companies operating in the bunkering to hold the member ship of the Chamber of Shipping in case of the renewal of the operating license which represent a burden on some of them due to the number of employees in this area as they are more than 300 companies, mostly small entities.

Dr. Muharram along with Mr. Khalid El Bahtimy and Captain Tarek Shahin, the chamber board and executive committee member and Head of the Central Dep. for Planning Affairs at the Maritime Transport Sector have handled this issue. Besides, Captain Shahin agreed with Dr. Muharram to prepare a memorandum to consider exempting companies from providing the ISO and occupational health and safety certification to be presented at the next meeting of the Standing Committee of the licenses of the maritime transport sector.
Eng. Ahmed El Munairy, the head of the Investment Committee introduced what has been done during the committee meetings of the Commission and which are based on finding ways of investment by offering investment projects to the members and discuss it. Due to the existing political conditions, the committee meetings have been postponed until the end of the meeting, which was held with the Minister of Transportation during March 2013 which will include a number of sectors to open doors of investment, where the will the investment projects will be discussed and develop priorities that will be launched in the future, which in turn will activate the role of the committee.

Mr. Mohammed Anthbly , the head of the multimodal transport committee presented the results of the meeting held with the vice chairman of the port authority in the presence of the chamber committees heads to review the members obstacles and problems which is closing the door (27 exit) so far and its negative impact as it is the only outlet that cars used to go up from the top of the bridge to the road, whether agricultural or Desert, without entering crowded area of ​​the city and the negative impact on traffic , beside the lack of gates that commensurate with the size of cars whether to enter or exit, resulting in a great delay for these cars. He also presented the problem of not having a special portal for refrigerator container because of its sensitivity, where the generators are lowered before entering export refrigerators stopping them for a long time for loading and especially the Chinese company as well as delaying the cars in the Chinese arena for at least 8 hours or more and this problem wasn’t solve although the complaint was presented several times earlier.

He also pointed that most of the problems faced by the members appear significantly in road transport and transport contractors , stating that a committee meeting will be held on Monday, March 25, 2013 to discuss some problems of road transport, such as theft of containers and lack of solar and its impact on transport prices and economic .He as well presented a presentation about the importance of the Twist Lock and explain its and use and importance in order to preserve transportation accidents.
For his part, Dr. Mohammed Muharram, the head of the Training Committee reviewed the training courses that took place during the last period in cooperation with Profile for Consulting and Management Training Co., which were: " Effective marketing in light of the current crisis and market recession " course that have been implemented at the chamber from the October 9th, 2012 to October 11th, 2012. As well as the course "social intelligence", that was implemented in the period from November 11th, 2012 until November 14th, 2012 at the chamber. Nearly 50 trainees participated in the two courses and it was agreed to hold a course about “integrated program for the development of middle management “upon the members’ request. During the meetings held on 06. 02.2013 and 26. 02.2013, the possibility of providing special training programs for seafarers was discussed.

On the other hand, he showed what has been accomplished to implement the Master Class Workshop-Agency on the work of shipping agency in cooperation with the BIMCO, where he was a member of the committee coordinating the program, which was held at the Four Seasons Hotel, Alexandria gathering 58 trainees from the chamber members and non-members as well the foreign attendees. The attendees expressed the success of what has been presented and supported by the participants of their companies..

Dr. Muharram showed his will to hold training courses about dangerous goods to the chamber members without charges. He also discussed with the attendees the need to develop an obligation, in case the renewal of an operating license, to provide a pass certificate of such courses from the Chamber of Shipping.

Due to the decision taken by the Board members during the meeting held on February 17th, 2013 to form a committee from the experienced chamber members to discuss and prepare a study for the Egyptian Competition Authority regarding Law No. 1 for the year 1998, Mr. Khalid El Bahtimy , the chamber Vice Chairman held a meeting on Thursday, 21.03.2013 , attended by Eng. Mohamed Hassan Abd El Qadir Adm. Sherine Hassan – Arcas Co., Ms. Nazly El Shazly, Hamburg Sud Egypt Co., Captain. Magdi Tawfik , Mr. Hisham Deeb ,chamber legal consultant, Mr. Nabil Abd El Waris - Operations Manager in the Maersk co., Captain. Sami Subky, Operations Manager, CMA CGM Co. and Mr. Mohamed Wadaah, Mediterranean Shipping Company. The attendees discussed the results of the meeting which gathered the Chamber Chairman with the Competition Authority officials and the memorandum presented before the Maritime Transport Sector, the Ministry of Transport and the People's Assembly Transport Committee attached by statistics for a number of companies. During the meeting, the qualitative and quantitative statistical statements that were mentioned in the minutes Licensing Committee which was held on Thursday, 11 /22/2012 for companies that obtained Shipping Agency license until August 1st, 2012

The attendees discussed the issue of taking actions under the umbrella of the chamber in the presence of the Legal consultant. Adm. Sherin Hassan presented a memorandum about (the validity of the proposal sent by the holding company to reconsider the law No.1 for the year 1998 about the work of both the public and private sectors in the areas of maritime transport activities). All the attendees agreed on what was mentioned in it as to be a plan to work through. The attendees as well agreed that the chamber board of directors must hold another meeting with the competition authority in the presence of the chamber legal consultant and the head of the shipping agencies committee and provide the committee members with the results as another meeting must be held between the committee members and officials of the Competition Authority in order to take legal action after the meeting.

**External Meetings**

* Alexandria Port Authority invited Eng. Ahmed El Akkad , Chamber Chairman to attend the Board meeting of Alexandria Port Authority on Wednesday 25/02/2013 at the authority headquarters.
* Mr. Khaled El Bahtimy, the Chamber Vice Chairman attended the Maritime transport sector Standing Committee for licensing meeting on Thursday, 07.03.2013.
* Alexandria Port Authority sent an invitation to the chamber to attend a meeting of the Standing Committee for the implementation of the Presidential Decree No.110 for the year 2000 on Sunday, 24/02/2013.
* The Arab Federation of the Chambers of Shipping invited the chamber chairman to participate in the conference and exhibition "The joint Arab investment and international cooperation in the light of the challenges”, during the period from 2/4 to 04/04/2013 at Ramses Hilton, Cairo.
* The Training ports Institute in the Arab Academy for Science, Technology and Maritime Transport invited the chamber chairman to attend the International Conference on Maritime Transport and logistics for Suez Canal Zone "Future Vision" to be held during the period from March 17th to March 19th, 2013, Hilton Green Plaza, Alexandria.
* Alexandria Port Authority invited Eng. Ahmed El Akkad, the Chamber Chairman to attend a meeting with Adm. Adel Yassin, Alexandria Port Authority Chairman on Thursday March 21th, 2013 to discuss:
- Board Resolution No. 142 for the year 2012 about stevedoring rates where the decree considers amending those rates annually.
- The board's decision regarding the valuation of (insurance and follow-up) service for unloading grain on the anchorage and the exit from the lock directly.
* Alexandria Port Authority invited the chamber chairman to attend a meeting of the Standing Committee for the implementation of the Presidential Decree No.110 for the year 2000 on Wednesday, 27/03/2013
* Eng. Marwan El Sammak, representing the shipping agencies attended the sailors’ club board meeting at Alexandria Port Authority on Wednesday 27 / 03/2013.
* Alexandria Port Authority invited the chamber chairman to attend the board meeting on Saturday, 30/03/2013.

**Committees Meetings**

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| **Committee** | **Committee Head** | **Date** | **Place** |
| Customs | Magdy El Bandarawy | 20/2/2013 | Chamber Headquarter |
| Fleet | Samy Ahmed Samy | 20/2/2013 | Chamber Headquarter |
| Training | Mohamed Muharram | 26/2/2013 | Chamber Headquarter |
| Shipping Agencies | Magdy Tawfik | 27/2/2013 | Chamber Headquarter |
| Marine Activities | Mohamed Sharaf | 5/3/2013 | Chamber Headquarter |

* On Wednesday, February 20, 2013 Customs Committee headed by Mr. Magdy El Bandarawy held a meeting to show what has been accomplished during the previous period. The attendees discussed the problems of the shipping agencies concerning the manifest electronic insertion which force the agencies to ask for the help of the insertion companies for great sum of money, the head of the committee promised to hold a meeting with information technology department in the Customs Authority to discuss the problems and obstacles that the members face in the manifest electronic insertion.
They also discussed the problem of neglected containers, noting that executive steps have begun to resolve this problem. An auction will be held on 25/2 at the Customs Authority, and large number of containers will be disposed.
On the other hand, some shipping agencies presented several problems, including a problem of an agency working inside public ships as the customs authority don’t apply their own customs, where they form a committee to follow up the unsealing of the wards before the unloading in order to exempt the shipping agencies the responsibility.

Alexandria Container Handling Co. presented a complain ,through its representative Mr. Mohamed Saad , as the containers weights does not match the documents submitted, resulting problems in discharging equipment, and he requested that all the shipping agencies must comply to the international containers weights as well as verifying the data provided . Moreover, they also discussed the possibility of establishing a crematory inside the Alexandria port to get rid of neglected goods at the expense of warehousing companies and shipping agents. Mr. Magdy El Bandarawy advised that a letter was sent to the Customs authority to comply with the necessity for giving the shipping delivery order to the imported company with or its delegates before recording in Book 46.

- On Wednesday February 20th, 2013The fleet committee headed by Captain. Samy Ahmed Samy held its first meeting in the presence of Mr. Walid Badr in order to start the committee activity through collecting the members’ ideas and proposals as well as the problems they face to present them before the concerned authorities to reach the best possible solutions and, in particular the ways of strengthening and developing the current national fleet and develop mechanisms to resolve special problems of vessels flying the Egyptian flag as well as the need to unify the sum paid for use by all foreign and Egyptian ships so that the Egyptian vessels and foreign vessels owned or charter by Egyptians to pay for the use by the Egyptian pound (EGP) and equivalent to the value by dollar.

The committee illustrated the need to utilize all the new systems to be value added to the experience of the employees working within companies and institutions. The committee members also presented and discussed existing restrictions found in the Egyptian ship owning law as well as not linking the safety with the ship age with the need to promote the maritime thought and the cultural and training development to reach the convenient performance level beside the need to encourage banks to invest money in shipping industries and the establishment of arsenals and shipbuilders as the country is full of experiences plus studying and research the current legislation and laws and not to issue sudden legislation and decisions that harm the maritime society which result in reducing the role and size of the existing fleet. At the end of the meeting, the attendees agreed to form a committee with short-term goals to focus on the obstacles and the current problems faced by the members and present them before the concerned parties. As for the long-term goals it requires the coordination with the chamber committees as the shipping agencies, customs, and investment ...etc. as the obstacles are related to several parties.

- On Tuesday, 26/02/2013, the Training Committee headed by Dr. Mohamed Muharram held a meeting in the presence of Mr. Atef Negm, General Manager at Profile consulting and management training. They discussed the program submitted by the company (Integrated program to develop the skills of middle management) which consists of 4 programs, can be taken concentrated or separate upon the participants request to Dr. Tariq Elias during submission program of social intelligence.

The committee members together with profile co. discusses the possibility of issuing the certificate of these programs as a Diploma certified by from one of the USA universities, but at high cost with the need to pass a test. Thus, it was agreed that program will be begin by the beginning of April 2013 over 4 months, one program every one month. Every program will be held over 4 days at the chamber headquarters in the days (Sunday - Monday - Tuesday - Wednesday)
4 hours of training separated by coffee break as follows: -
1 The development of administrative communication skills in order to achieve the excellent administration's performance.
2. The successful manager and decision-making.
3. The successful manager and crises management.
4. Executive leadership skills and the Strategic planning.
At the end of each program, the trainee will take a certificate stating his attendance and passing the exam. In case the trainee attended the four programs, he will take certificate stating his attendance and passing the exam. The attendees also discussed the possibility of implementing this program annually to the chamber members. The head of the committee discussed with the attendees the possibility of inviting the experienced managers in the companies from the chamber members to participate in a workshop to be implemented at the end of each program to present and discuss the problems that face the trainees in the area and the possibility of solving it.
- On Wednesday, 27/02/2013, The Maritime Activities Committee headed by Captain Magdy Tawfik held a meeting to discuss the problem of the dollar scarcity in the banks and the market and its impact on the shipping agencies that deal with the container terminals that require the payment to be by the dollar; such as:(Dubai Sokhna - Alexandria International Container terminal - AB Molar). In this regard, the representatives of the shipping pointed out that the possibility of settling accounts in local currency (EGP) to be equivalent to the value of the dollar as done with Alexandria for Containers Handling in order to ease the burden on companies was discussed with their management and they refused the idea and ask them to deal with the dolar according to the contract signed with them. Accordingly, the attendees asked to hold a meeting with Adm. Saied Hidayat , the Head of the Maritime Transport Sector and Cons. Mohammed Abdel-Rahman , the consultant of the head of maritime transport sector to discuss the crisis in the presence of some shipping lines representatives, such as; United Arab Shipping Agency, China Shipping, PIL, CMA, YANGMING)

All the attendees expressed their real dissatisfaction of what has been published in El Mal newspaper on February 21, 2013 with respect to the decision of the Supreme Council of the ports during its recent meeting approving the termination of the foreign shipping agencies activity , that is presented before the Minister of Transport, but not implemented yet. This decision was taken upon the request of the public sector companies affiliated to the Holding Company for Maritime and Land Transport noting that this decision is inconsistent with the law No.1 for the year 1998 in spite of the several meetings held between these companies and the chamber board members and the memorandum that was prepared attached by statistical sample for the chamber members describes the taxes paid to the government parties. It’s worth mentioning that this memorandum was presented before the Transport Committee of the People's Assembly, the maritime transport sector and the Ministry of Transport. The attendees noted the importance of taking quick steps and actions towards this decision for the public interest because the exclusion of the foreign element meanwhile will harm the industry and it is difficult to attract them again. The head of the committee agreed with the attendees to work under the umbrella of the chamber and send a warning message through the meeting which will be held with the Heads of the shipping agencies affected by the decision and board members to discuss and prepare a memorandum attached by the Statistics to hold a meeting with the Minister of Transport in the presence of the committee members.

- on Tuesday, 05/03/2013, the Marine Activities Committee headed by captain Mohammed Sharaf held a meeting to discuss the results of the previous meetings, pointing out that the meeting, which was held with the chamber Executive Committee in the presence of the Heads of committees where they agreed to gather the constraints and problems faced by committees’ members and hold a meeting with Adm. Fathi Taha - Vice Chairman of Alexandria Port Authority.

During his meeting with the chamber committees, Adm. Fathi Taha hoped post that the meeting was attended by a representative from the Maritime Transport Sector to discuss and view the problem of the license of practicing marine activities beside the difficulties faced in obtaining the entry port permit as well as the multiple types of permits and requirements and procedures required in all ports to obtain the permits whether (daily, weekly, monthly or annually)and the subsequent routine procedures which must be terminated as in the Dubai Ports and other world ports. The attendees also discusses their request for the port entry permit to be valid permanently for all activities done by the companies operating in the ports and their employees, whether the workers are temporary or permanent. On the other side , the attendees discussed the role of the chamber committee towards the companies members operating in this field, as the sudden decisions may have negative impact on these companies, such as the decision which force the companies operating in the field of ship supply to be a member of the Chamber of Shipping in case of renewing the operating license besides, obliging the companies to provide certification of the ISO to ensure the quality of workflow within companies which make a burden on some of them and was leave negative impact on the workers in this area. The attendees asked for holding another meeting gathers the Head of the Maritime Transport Sector with the committee members to present and discuss the demands of the committee.

**Training Courses:**

* Due to the great role which the chamber plays in upgrading the capacity of human resources, and helping the companies to keep pace with all the developments that occur within the working , the first course of the Integrated program to develop the skills of middle management will be implemented under title

Development of Administrative Communication Skills to achieve the excellent Administration's Performance.
 Starting from Sunday, March 31, 2013 and until Wednesday, April 3, 2013

In cooperation with Profile Consulting and Management Training Co. at the Alexandria Chamber of Shipping

The Trainer will be Dr. Tariq Elias (PHD. Business Administration - Arab Beirut University)

This course is one of the integrated program for the development of middle management skills, which will be as a diploma for the development of the middle management employees and it will consists of 4 courses to be implemented successively. The course will be 4 hours a day over 4 days as follows:

1.The development of administrative communication skills in order to achieve the excellent administration's performance.

2. The successful manager and decision-making.

3. The successful manager and crises management.

4. Executive leadership skills and the Strategic planning

- The following are the main contents of the first course”The development of administrative communication skills in order to achieve the excellent administration's performance”:
1) Understanding the objectives and the nature of communication and dealing with different situations with different cultures.
2) Applying “Elias model” as one of the positive trends to enable communication between members of the same society.
3) The human motives and their impact in achieving effective communication.
4) The skills and types of communication in interactive in relations with others in all situations.
5) The communication and verbal commands and how to use correctly.
6) The skills of using effective communication aids in administrative work (body language - the situations impact - computer and presenting ideas - the tone of voice and its influence in communications - documentary movies).
7) Discussions and practical cases (case studies).
Cost of participation: -
♣ Attending one course costs EGP 550/ person.
♣ Attending the four course costs EGP 2000/ person.

Time:
          From 3 pm to 7 pm, with a coffee break.
The time of the other courses will be announced successively as the trainee will receive at the end of each course, a certificate stating his attendance and passing the course. In case of attending the four courses, the trainee will receive a certificate equivalent to a diploma.